



## 2016 ANNUAL REPORT



### CHANGE MAKERS

**622** families / **1019**

children received subsidies to help pay for child care

Over **17,900** parents and guardians received free resource and child care referrals, either online or by phone

**813** early care and education providers participated in professional development activities to increase the quality of their care

**102** workshops, trainings, and information sessions were provided to parents and providers

**24** family child care providers took part in our Quality Counts Program, improving the quality of their care and participating in the Quality Rating and Improvement System (QRIS) standards

**65** children received free developmental screenings to help identify potential special needs at the earliest possible moment

**69** enhanced referrals were fulfilled for families with children who have special needs

For over 40 years, 4Cs of San Mateo County has connected and empowered families, educators, and child care providers with resources today for a stronger San Mateo County tomorrow.





**4Cs** had an exciting 2016 with nearly 18,000 online and phone referrals for child care and community services! We are proud to serve an entire county of families who depend on us for their early child care needs — from helping to pay for the ever-increasing costs of child care, matching families with the child care options that best meet their needs, providing high-quality professional development opportunities to child care providers and early educators, and advocating for changes in child care policies to ensure that the needs of every family and child are met.

Thank you! We can't do this alone. We also wanted to take an opportunity to thank you for liking and following us on social media. If you haven't yet, we encourage you to do so. Here you will find expanding research regarding the importance of quality early learning, as well as the latest information about resources, services, and community events. Thank you for your support helping us to close the gap and create a foundation for every child that will lead to a much greater chance of success throughout each child's life. We hope you enjoy our annual report postcard and look forward to what 2017 brings.

*David Fleishman*

David Fleishman  
Executive Director

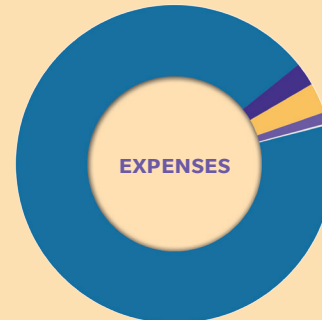
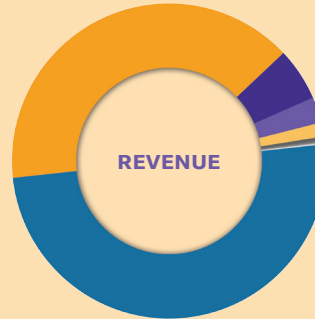
*Judy Garb*

Judy Garb  
Board Chair

*"I was a single mom in a new city and needed support with my child. The 4Cs San Mateo County was exactly the resource I was looking for with child care referrals near my area of work and home in Redwood City. I am so grateful that 4Cs provided such an extensive list. It helped me cut time trying to find child care on my own. I am proud to say that I wanted to continue my support of the organization and currently am a board member."*

—COMMUNITY MEMBER

# 2016 FINANCIALS



## Assets

Cash - Boston Private Bank	1,158,443.00
Other assets	371,491
<b>TOTAL ASSETS</b>	<b>\$1,529,934</b>

## Liabilities & Net Assets

Total liabilities	769,917
Net Assets	720,276
YTD Operating Surplus/(Deficit)	
Total YTD Operating Surplus/(Deficit)	39,741
Total Net Assets	760,017

## TOTAL

**LIABILITIES & NET ASSETS \$1,529,934**

## Revenue

CDE	6,559,416
SMC HSA Stage 2 Sub	894,220
Parent Fees	433,386
First 5 San Mateo	237,483
Foundation Grants	58,380
Trustline	117
San Mateo County	27,275
Fee For Service	9,760
Individual Donations	1,439
Corporate/Fdn Donations	8,674
Board Fundraising	11,132
Misc. Revenue	13,700
Interest	1,515

## TOTAL

**OPERATING REVENUE \$8,256,497**

## Expenses

Administration	16,676
Child Care Subsidy	7,659,159
Resource & Referral	194,245
First 5 San Mateo County	253,905
Other	92,772

**TOTAL EXPENSE \$8,216,757**